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#### **Project Descriptions**

#### **BATHROOM ADDITION-MIDRANGE**

Add 6x8-foot bathroom over crawlspace with poured concrete walls. Use cultured-stone vanity top with molded sink; standard chrome faucets; 30x60-inch white fiberglass tub/shower with ceramic tile surround; single-lever temperature and pressure-balanced faucet; white low-profile toilet; general and spot lighting; electrical wiring to code; mirrored medicine cabinet; linen storage closet or cabinet; painted trim; ceramic tile floor.

#### **BATHROOM ADDITION-UPSCALE**

Add new 100-square-foot master bath to existing master bedroom over crawlspace. Include 42x42-inch neo-angle shower with ceramic tile walls, accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Put in freestanding soaker tub with high-end faucets; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use larger matching ceramic tiles on the floor, laid on diagonal with ceramic tile base molding. Add general and spot lighting and waterproof shower fixture. Cabinetry has custom drawer base, wall cabinets. Extend HVAC. Electric in-floor heating.

#### **BATH REMODEL-MIDRANGE**

Update existing 5x7-foot bathroom. Replace all fixtures to include 30x60-inch porcelain-on-steel tub with 4x4-inch ceramic tile surround; new single-lever temperature and pressure-balanced shower control; standard white toilet; solid-surface vanity counter with integral sink; recessed medicine cabinet with light; ceramic tile floor; vinyl wallpaper.

#### **BATH REMODEL-UPSCALE**

Expand existing 35-square-foot bathroom to 100 sf within existing house footprint. Relocate all fixtures. Include 42x42-inch neo-angle shower with ceramic tile walls with accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Include freestanding soaker tub with high-end faucets; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use all color fixtures. Use larger matching ceramic tiles on the floor, laid on diagonal with ceramic tile base molding. Add general and spot lighting including waterproof shower fixture. Cabinetry has custom drawer base, wall cabinets. Extend HVAC. Electric in-floor heating.

#### **UNIVERSAL DESIGN BATH REMODEL**

Update existing 5x7-foot space to be wheelchair-accessible (zerothreshold, 36-inch-wide door) and install flat-panel electrical switches at sitting level (36 to 42 inches above floor). Replace toilet with comfort height fixture featuring elongated bowl and bidettype seat. Remove existing bathtub and install curbless, tiled, walkin shower with adjustable showerhead, fold-out seat, thermostatic

mixing valve, and bi-directional glass door. Replace flooring with electric radiant heat beneath new luxury vinyl tile flooring. Install adaptive living vanity with easy-grasp handles and adjustable mirror. Install LED lights, infrared ceiling light, night light, and ultra-quiet vent fan with humidity-sensing controls. Install ceramic tiles on walls with two contrasting color stripes. Install nine towel bars that can support 250 pounds and reconfigure storage to be accessible from a seated position.

#### MINOR KITCHEN REMODEL-MIDRANGE

In functional but dated 200-square-foot kitchen with 30 linear feet of cabinetry and countertops, leave cabinet boxes in place but replace fronts with new shaker-style wood panels and drawer fronts, including new hardware. Replace cooktop/oven range and slide-in refrigerator with new energy-efficient models. Replace laminate countertops; install midpriced sink and faucet. Add new resilient flooring. Finish with painted walls, trim, and ceiling.

#### MAJOR KITCHEN REMODEL-MIDRANGE

Update outmoded 200-square-foot kitchen with functional layout of 30 linear feet of semi-custom wood cabinets, including 3x5-foot island; laminate countertops; and standard double-tub stainless-steel sink with standard single-lever faucet. Include energy-efficient range, vented range hood, built-in microwave, dishwasher, garbage disposal, and custom lighting. Add new resilient flooring. Finish with painted walls, trim, and ceiling.

#### MAJOR KITCHEN REMODEL-UPSCALE

Update outmoded 200-square-foot kitchen with 30 linear feet of top-of-the-line custom white cabinets with built-in sliding shelves and other interior accessories. Include stone countertops with imported ceramic- or glass-tile backsplash; built-in refrigerator, commercial-grade cooktop and vent hood, wall oven, and built-in microwave unit. Install high-end undermount sink with designer faucets and water filtration system. Add new general and task lighting, including low-voltage undercabinet lights. Install tile or similar flooring that looks like wood.

#### MASTER SUITE ADDITION—MIDRANGE

Add 24x16-foot master bedroom suite over crawlspace. Include walk-in closet/dressing area, freestanding soaker tub, separate 3x4-foot ceramic tile shower, and double-bowl vanity with solid-surface countertop. Carpet the bedroom floor; put tile in bath. Paint walls, ceiling, and trim. Install general and spot lighting, exhaust fan.

#### MASTER SUITE ADDITION—UPSCALE

Add 32x20-foot master bedroom suite over crawlspace. Add spacious sleeping area with lounging/sitting area adjacent to large master bath. Include custom bookcases and built-in storage with millwork details; high-end gas fireplace with stone hearth and custom mantle; and walk-in closet/dressing area with natural light, mirrors, and linen storage. Add French doors. Bathroom includes walk-in shower with



dual-shower system, stone walls and floor, and custom frameless glass enclosure. Add freestanding soaker tub. Include two sinks in separate custom vanities with stone countertops and large mirrors. Create partitioned area for luxury one-piece toilet. Outside the bath, add 5-foot-long hospitality center with bar sink, undercounter refrigerator, custom cabinetry, stone countertop, and microwave. Include soundproofing, in-floor heating, custom wall finishes and hardware, general and spot lighting, and high-end lighting controls.

#### **DECK ADDITION—COMPOSITE**

Add 16x20-foot deck using pressure-treated joists supported by 4x4-inch posts anchored to concrete piers. Install composite deck material in a simple linear pattern. Include built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade. Provide a complete railing using a matching system made of the same composite as the decking material.

#### **DECK ADDITION-WOOD**

Add 16x20-foot deck using pressure-treated joists supported by 4x4-inch posts anchored to concrete piers. Install pressure-treated deck boards in a simple linear pattern. Include built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade. Provide a complete railing system using pressure-treated wood posts, railings, and balusters.

#### **BACKYARD PATIO**

Install 20x20-foot flagstone patio on flat ground behind home. Connect house and patio via a lift-and-slide glass door. Put gaspowered fire pit in the center of the patio and surround it with four mid-priced, all-weather deck chairs. Opposite home, install stone-veneer modular kitchen unit with gas grill, mini-refrigerator, sink, and storage. On each corner, erect 20x20-foot cedar pergola capable of holding an awning that can shade the flagstone area. Install mid-priced, low-voltage lights on pergola sufficient to illuminate patio at night. Install underground gas and electrical connections.

#### ENTRY DOOR REPLACEMENT-STEEL

Remove existing 3-0/6-8 entry door and jambs and replace with new 20-gauge steel unit, including a clear, dual-pane half-glass panel, jambs, and aluminum threshold with composite stop. Door is factory finished with same color both sides. Exterior brick-mold and 2.5-inch interior colonial or ranch casings in poplar or equal prefinished to match door color. Replace existing lockset.

#### **GRAND ENTRANCE-FIBERGLASS**

Remove existing 3-0/6-8 entry door and cut and reframe opening for a 12-36-12 entrance door with dual sidelights. Move double-gang electrical box with two switches. Fiberglass door blank matches upscale entry, including color, threshold, lockset, and decorative half-glass; sidelights match door. PVC-wrapped exterior trim in color to match existing trim; wider interior colonial or ranch casings (3.5-inch to cover new jack studs) in hardwood stained to match door. All work to be completed in one day.

#### **GARAGE DOOR REPLACEMENT**

Remove and dispose of existing 16x7-foot garage door and tracks. Install new four-section garage door on new heavy-duty galvanized steel tracks; reuse existing motorized opener. New door has a lifetime warranty, and is made with high-tensile-strength steel with two coats of factory-applied paint, is foam insulated to minimum R-12, and includes thermal seals between pinch-resistant panels. Windows in top panel are ½-inch insulated glass. Hardware includes galvanized steel hinges and ball-bearing urethane rollers.

#### SIDING REPLACEMENT

Replace 1,250 square feet of existing siding with new siding installed to manufacturer's specifications. Include factory trim at all openings and corners.

#### **MANUFACTURED STONE VENEER**

Remove 300-square-foot continuous band of existing vinyl siding from bottom third of street-facing façade. Replace with adhered manufactured stone veneer, including 36 linear feet (LF) of sills, 40 LF of corners, and one address block. Installation includes two separate layers of water-resistive barrier laid over bare sheathing, corrosion-resistant lath and fasteners, and nominal ½-inch-thick mortar scratch coat and setting bed. Outline entry archway; use an 8x10-inch keystone and a soldier course of flats on either side.

#### WINDOW REPLACEMENT-VINYL

Replace 10 existing 3x5-foot double-hung windows with insulated, low-E, simulated-divided-light vinyl windows with a custom-color exterior finish. Trim exterior to match existing; do not disturb existing interior trim.

#### WINDOW REPLACEMENT—WOOD

Replace 10 existing 3x5-foot double-hung windows with insulated, low-E, simulated-divided-light wood windows. Interior finish of stained hardwood; exterior finish of custom-color aluminum cladding. Trim exterior to match existing; do not disturb existing interior trim.

#### **ROOFING REPLACEMENT—ASPHALT SHINGLES**

Remove and dispose of existing roofing to bare wood sheathing. Install 30 squares of min. 235-lb. fiberglass asphalt shingles (min. 25-year warranty) with new 30-lb. felt (or equivalent synthetic) underlayment, galvanized drip edge, and mill-finish aluminum flashing. Assume a rectangular hip roof; custom flashing at two average-size skylights; and custom cap treatment at vented ridge.

#### **ROOFING REPLACEMENT-METAL**

Remove and dispose of existing roofing to bare wood sheathing. Install ice-barrier membrane at roof perimeter, and premiumgrade synthetic underlayment over roof. Install 3,000 square feet of prefinished, standing-seam metal roofing with matching preformed accessories, including drip edge, gable trim, and vented ridge flashing. Assume a rectangular hip roof; custom flashing at two average-size skylights; custom cap treatment at vented ridge.



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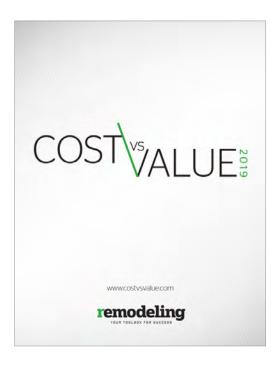


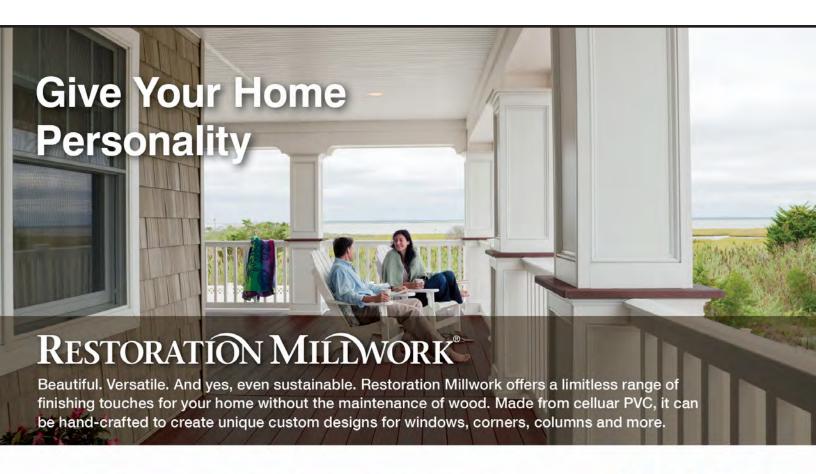




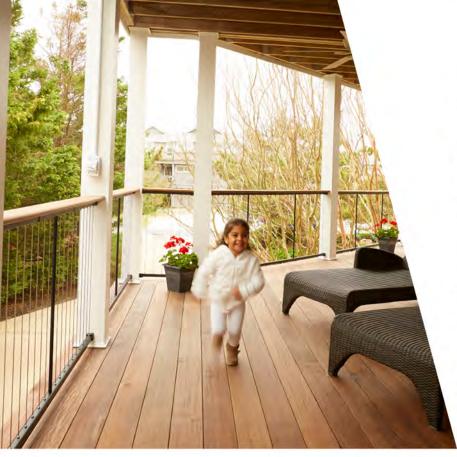














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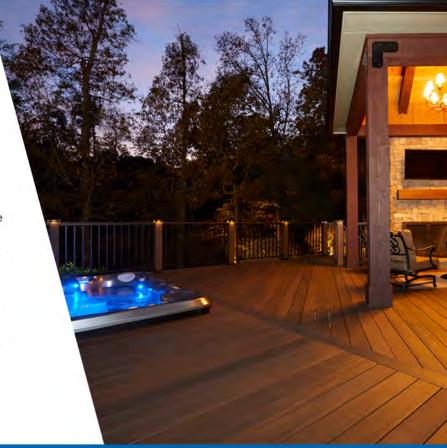


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## Baltimore, MD

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PROJECT TYPE	Job Cost	Resale Value	Cost Recouped		Job Cost	Resale Value	Cost Recouped		Job Cost	Resale Value	Cost Recouped	
Bathroom Addition   Midrange	\$ 48,053	\$ 26,877	55.9%		\$ 43,817	\$ 27,149	62.0%	\$	47,427	\$ 28,726	60.6%	
Bathroom Addition   Upscale	88,507	46,954	53.1%		82,033	47,820	58.3%		87,704	51,000	58.1%	
Bath Remodel   Midrange	20,476	11,858	57.9%		18,981	12,771	67.3%		20,420	13,717	67.2%	
Bath Remodel   Upscale	64,786	34,087	52.6%		61,063	37,130	60.8%		64,743	38,952	60.2%	
Bath Remodel   Universal Design	33,373	16,370	49.1%		31,442	19,524	62.1%		33,374	20,868	62.5%	
Minor Kitchen Remodel   Midrange	22,607	16,639	73.6%		21,440	17,754	82.8%		22,507	18,123	80.5%	
Major Kitchen Remodel   Midrange	66,266	40,406	61.0%		63,387	40,094	63.3%		66,196	41,133	62.1%	
Major Kitchen Remodel   Upscale	131,866	70,684	53.6%		126,307	82,677	65.5%	1	31,510	78,524	59.7%	
Master Suite Addition   Midrange	133,370	67,347	50.5%		121,799	72,388	59.4%	1	30,986	77,785	59.4%	
Master Suite Addition   Upscale	275,596	123,765	44.9%		253,821	131,035	51.6%	2	71,470	136,820	50.4%	
Deck Addition   Composite	19,203	12,973	67.6%		18,060	11,793	65.3%		19,150	13,232	69.1%	
Deck Addition   Wood	13,168	9,643	73.2%		12,047	9,011	74.8%		13,333	10,083	75.6%	
Backyard Patio	56,752	28,837	50.8%		54,161	29,445	54.4%		56,906	31,430	55.2%	
Entry Door Replacement   Steel	1,832	1,315	71.8%		1,758	1,332	75.8%		1,826	1,368	74.9%	
Grand Entrance   Fiberglass	9,018	6,361	70.5%		8,753	5,795	66.2%		8,994	6,469	71.9%	
Garage Door Replacement	3,594	3,552	98.8%		3,541	3,051	86.1%		3,611	3,520	97.5%	
Window Replacement   Vinyl	16,809	11,344	67.5%		16,289	11,784	72.3%		16,802	12,332	73.4%	
Window Replacement   Wood	20,447	13,203	64.6%		19,849	13,505	68.0%		20,526	14,530	70.8%	
Siding Replacement	16,250	11,012	67.8%		15,120	10,665	70.5%		16,036	12,119	75.6%	
Manufactured Stone Veneer	9,007	8,341	92.6%		8,524	7,789	91.4%		8,907	8,449	94.9%	
Roofing Replacement   Asphalt Shingles	23,716	14,913	62.9%		21,012	14,183	67.5%		22,636	15,427	68.2%	
Roofing Replacement   Metal	38,622	19,462	50.4%		35,759	21,918	61.3%		38,600	23,526	60.9%	

CONFIDENCE LEVEL: 95% +/-2.7

CONFIDENCE LEVEL: 95% +/-1.4